

Kyle Salonek

Looking to take advantage of my data analytics and communication skills to help create impactful reports for positive decision making by leadership.

PO Box 54
Loretto, MN 55357
(763) 898 7554
KYLEALONEK@GMAIL.COM

EXPERIENCE

King Solutions Inc, Maple Grove, MN

Pricing Analyst/ Program Manager

JANUARY 2017 - JULY 2020, Promoted from Pricing Resolution Specialist

Pricing Analyst

- Analyzing large data sets to prepare reports that effectively track, report, and communicate the status of customer pricing to assist sales team in pricing negotiations
- Open minded communication with sales and operations to execute strategic solutions that meet a prospective customer's needs

Program Manager

- Led the testing of prototypes, execution of new processes, and ongoing support of a new tracking program through communication cross-functionally

Ad Hoc

- Expanded my knowledge base in a team that created detailed and precise procedures to achieve GMP (Good Manufacturing Practices) compliance for new temperature-controlled warehouse

Pricing Resolution Specialist

MAY 2014 - JANUARY 2017, Promoted from Intern

- Saved \$1 Million annually by auditing and resolving carrier freight bills as a part of the auditing team
- Recognize error trends in data entry, billing, etc. and collaborate interdepartmentally to optimize accuracy and efficiency

Pricing/Auditing Intern

MAY 2013 - MAY 2014

- Gain knowledge of the transportation industry by studying carrier pricing documents/ rules tariffs and attending meetings with carriers
- Learn from the Auditing group how to audit and resolve billing issues

EDUCATION

University of St. Thomas, St. Paul, MN — BA Financial Management

SKILLS

Analysis & Reporting

Diligence

Communication

Teamwork

Microsoft Office

CERTIFICATION

Microsoft Office

Specialist – Excel 2016:

Achieved May 25, 2017

Kyle Salonek
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My educational background is in Finance and my professional experience in the area analysis, seeking a Financial Analyst position.

As you will see from the enclosed resume, I have more than 6 years of experience in the field of Pricing Analysis, Program Management, and Freight Payment Auditing. My experiences, both professionally and informally, have helped me hone my detail oriented and analytical skills to further my capabilities in financial analysis. In my time at King Solutions, I aided the department, and consequently the company, by thinking critically and communicating effectively with both sales and operations to address issues and inefficiencies in various processes that affect profitability.

I would love to share business references that will confirm the value I can bring to your organization. If you have any questions, or would like to schedule an interview, please contact me by phone at 763-898-7554 or by email at kylesalonek@gmail.com.

Sincerely,

Kyle Salonek